

## SAND COUNTY FOUNDATION PROPOSAL FORM

TO ENTER A CONTRACT TO SUPPLY COVER CROP SEED  
in fulfillment of the 2026 Dubuque County Watersheds Cover Crop Program

**Job:** Supply cover crop seed for Sand County Foundation and Dubuque County Watersheds in accordance with the attached specifications. Each seed mix is a separate and distinct project. The contractor may bid any or all seed mixes.

**Bidding deadline:** Proposals must be received no later than 5:00 P.M. CDT, Friday, June 12, 2026 at Sand County Foundation, 44 E Mifflin St, Suite 1005, Madison, WI 53703, or by email to [office@sandcountyfoundation.org](mailto:office@sandcountyfoundation.org)

**Job completion date:** September 16, 2026

**Job specifications:**

Business Name: \_\_\_\_\_

Website: \_\_\_\_\_

Employer Identification Number: \_\_\_\_\_

Name of Owner or Chief Executive: \_\_\_\_\_

Please provide a web link or background information about the business:

**Budget**

| Seed mix        | Maximum needed (tons): | Bid quantity (tons): | Minimum purchase <sup>1</sup> (tons): | Seed price (per ton) | Delivery fee, if applicable <sup>2</sup> (per ton) |
|-----------------|------------------------|----------------------|---------------------------------------|----------------------|--|
| Premium Mix #1  | 210                    |                      |                                       | \$                   | \$   |
| Premium Mix #2  | 70                     |                      |                                       | \$                   | \$   |
| Wheat Mix       | 91                     |                      |                                       | \$                   | \$   |
| Winter Kill Mix | 243                    |                      |                                       | \$                   | \$   |

<sup>1</sup> **Partial orders:** Weather conditions (such as drought) or other factors outside of Sand County Foundation’s control may reduce the volume of seed needed for the project. If offered a contract for the bid quantities above, will you allow a subsequent reduction in the actual purchased amount? If so, please specify minimum quantities, deadlines for quantity adjustments, or other conditions for purchase of less than the contracted seed quantities.

**<sup>2</sup> Seed Delivery:** If seed delivery can be provided, please provide details of seed container type, minimum volume per shipment, advance notice required, and other conditions for receiving shipments. Locations for delivery are:

- 28975 Hawkins Rd, Cascade, IA 52033
- 24960 N Cascade Road, Cascade, IA 52033
- 28841 E Worthington Rd, Farley IA 52046

**On-Site Seed Storage and Pickup:** If available, please provide details of seed container type, location, and date/time ranges of availability for pickup within or near Dubuque County:

**Long-Term Seed storage:** If Sand County Foundation purchases but then cannot fully utilize all seed by September 16, 2026, can you store unused purchased seed after September 16, 2026 until August 1, 2027? If so, please list storage fees and conditions here:

**Locally-sourced seed:** In addition to supporting the use of cover crops in Dubuque county, this project strives to support the production of cover crop seed in Dubuque and surrounding counties. Please state what proportion (if any) of the quantities above can be sourced locally (grown within or near Dubuque County). Locally-sourced seed must include seed tags and meet the PLS specifications listed below.

**Seed sack reuse or recycling:** This project intends to minimize waste of seed container materials. If you can re-use or otherwise recover pallets, seed sacks, or other materials needed to deliver seed, please explain here, including any actions needed by end users to facilitate material recovery:

**Bid Review:** All bids will be scored by Sand County Foundation and Dubuque County Watersheds based on a combination of price and the information requested above. Individual bid submissions will not be shared with the public or with other bidders, but aggregated and anonymized summaries of bid price ranges may be shared.

The bidder hereby certifies that no other principal is involved in or has an interest in this proposal; that the bidder has thoroughly examined the plans and specifications and this proposal form and is aware of the special provisions contained herein; that the bidder has examined the site of the work and understands that the quantities of work required by the plans and specifications are approximate only and are subject to increases and decreases; that the bidder understands that all quantities of work actually required must be performed and that payment therefore shall be at the unit prices stipulated herein; and that the bidder proposes to timely furnish the specified materials in the quantities required and to furnish the machinery, equipment, labor and expertise necessary to competently complete this project by the time specified.

Acceptance of a bid by Sand County Foundation is subject to confirmation and review and no contract enforceable by the bidder is created until execution of a written contract by all parties. If this bid is accepted, bidder agrees: to execute a formal contract within thirty days of the date of approval for award. Upon execution of a written contract by all parties, the contractor agrees to begin work in accordance with the contract documents and to either complete the work within the contract period or pay liquidated damages, which shall accrue for each additional working day the work remains uncompleted.

The signing of this Bid document shall serve as an unsworn declaration that I (the owner, partner, President, other corporate officer, or an authorized representative) hereby certify under penalty of perjury under the laws of the United States that I have read, understand, and accept the Bidding Certifications and other provisions contained in the proposal notice/notice to bidders.

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Name of Bidder

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|         |      |       |          |
|---------|------|-------|----------|
| Address | City | State | Zip Code |
|---------|------|-------|----------|

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|       |       |
|-------|-------|
| Email | Phone |
|-------|-------|

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|                              |      |
|------------------------------|------|
| Signature (print or digital) | Date |
|------------------------------|------|

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Printed Contact Name

## SAND COUNTY FOUNDATION COVER CROP SEED SPECIFICATIONS

The contractor shall supply seed as designated in the specifications. The contractor shall store the seed until drone operators are able to receive shipment and/or pick up seed between July and September, 2026. The contractor is to provide seed within Pure Live Seed limits to allow for proper seeding rates. The contractor shall give Sand County Foundation and Dubuque County Watersheds notice of when seed becomes available.

The contractor shall supply seed tags that document the purity and germination percentage of each seed type.

The amount of seed to be purchased is an estimate of needs of the project. Sand County Foundation reserves the right to vary the tonnage per seed mix as determined by personnel responsible for application of the seed.

The following specifications and dimensions shall apply to the cover crop seed for the project. Sand County Foundation reserves the right to waive compliance on minor technicalities on the specifications and to accept or reject any or all proposals which appear to be in the best interest of Sand County Foundation.

The following are the minimum conditions which will apply:

1. Pure Live Seed: Seeding Rate lbs/acre are planned for the seed to be used to have a minimum Pure Live Seed (PLS)% of 80%. All seed to be used must be tested for germination and purity by a certified seed lab so that PLS can be determined. The % germination is multiplied by the % purity to calculate the PLS% of the seed. All seed within a mix must meet the NRCS standards for PLS% of 80%.

| Purity | Germination | PLS % |
|--------|-------------|-------|
| >99%   | >81%        | >80%  |
| >98%   | >82%        | >80%  |
| >97%   | >83%        | >80%  |
| >96%   | >84%        | >80%  |
| >95%   | >85%        | >80%  |
| >94%   | >86%        | >80%  |
| >93%   | >87%        | >80%  |
| >92%   | >87%        | >80%  |
| >91%   | >88%        | >80%  |
| >90%   | >89%        | >80%  |

2. Premium Seed Mix #1 (2026 cash crop: corn):

| Seed Species | % of Mix |
|--------------|----------|
| Winter Rye   | 65%      |
| Oats         | 35%      |

3. Premium Seed Mix #2 (2026 cash crop: soybean):

| Seed Species  | % of Mix |
|---------------|----------|
| Winter Rye    | 80%      |
| Daikon Radish | 10%      |
| Rapeseed      | 10%      |

4. Wheat Mix:

| <b>Seed Species</b> | <b>% of Mix</b> |
|---------------------|-----------------|
| Winter Wheat        | 65%             |
| Oats                | 35%             |

5. Winter Kill Mix:

| <b>Seed Species</b> | <b>% of Mix</b> |
|---------------------|-----------------|
| Oats                | 90%             |
| Purple Top Turnip   | 5%              |
| Daikon Radish       | 5%              |

# Cover Crop Program 2026



The Dubuque County Watersheds Cover Crop Program helps farmers establish early cover crop species on corn and soybean acres, reducing erosion and enhancing soil fertility all without the hassle of seeding it yourself. Save time, protect your land, and boost your farm's long-term productivity!



Choose from our premium selection of seed mixes:

|  |   |   |  |  |
|--|---|---|--|--|
| <b>Drone Mixes:</b>                        | <b>Winter Kill Mix</b><br>Oats (90%)<br>Rapeseed (5%)<br>Radishes (5%)<br>60 lbs/acre | <b>Premium Mix Corn</b><br>Rye (65%)<br>Oats (35%)<br>70 lbs/acre | <b>Premium Mix Soybean</b><br>Rye (80%)<br>Radishes (10%)<br>Rapeseed (10%)<br>65 lbs/acre | <b>Wheat Mix</b><br>Wheat (65%)<br>Oats (35%)<br>65 lbs/acre |
| <b>Drilled Cover Crop Mix Corn Silage:</b> | Rye (65%)<br>Wheat (35%)<br>60 lbs/acre   |   |  |  |

Seeding will take place August 1 - September 23, 2026 via drone. Drill seeding will take place between September 10 - October 1, 2026.

## Get more information and enroll:

Scott Hendricks: **563-213-8388** or **Scott.Hendricks@dubuquecountyiowa.gov**

Allisen Freihage: **563-451-7171** or **Allisen.Freihage@dubuquecountyiowa.gov**